## **Fundacja Otwarty Dialog**

Al. J. Ch. Szucha 11a/21 00-580 Warszawa T: +48 22 307 11 22

Warsaw, 31 March, 2017

FINANCIAL STATEMENT
OF THE OPEN DIALOG FOUNDATION
00-580 WARSAW, AL. J. CH. SZUCHA 11A/21
FOR THE YEAR 2016

**Fundacja Otwarty Dialog** 

Al. J. Ch. Szucha 11a/21 00-580 Warszawa

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#### INTRODUCTION TO THE FINANCIAL STATEMENT

#### **General information**

OTWARTY DIALOG

1. The company, registered office and address or place of residence and address, the basic subject of the entity's activity and the number in the relevant court register or the [commercial] register

The Open Dialog Foundation with its seat in Warsaw, at al. J. Ch. Szucha 11a/21, 00-580 Warsaw, was established by Paweł Świderski and Ivan Sherstyuk by notarial deed drawn up on 9 December 2009, Register A, No. 3938/2009.

The Foundation was entered in the National Court Register - Register of Associations, Other Social and Professional Organisations, Foundations and Independent Public Health Care Institutions by the decision of the District Court in Lublin, XI Commercial Division of 12 April, 2010 under the KRS number 0000353754. On 17 May, 2010, the Tax Office in Lublin assigned the tax identification number NIP 7123206033 to the Foundation, while the Statistical Office assigned the statistical number REGON - 060615226, PKD 9499Z - Activities of other membership organisations, not elsewhere classified.

The objective of the Foundation is to defend human rights, democracy and the rule of law in the post-Soviet area. The Foundation focuses particular attention on the largest countries in the post-Soviet space i.e. Russia, Ukraine and Kazakhstan.

#### 2. Indication of the time of the activity of the entity, if limited

The Foundation has been established for an unlimited time.

#### 3. The period covered by the financial statement

The financial statement covers the period between 1 January, 2016 and 31 December, 2016.

4. Indication that the financial statement includes cumulative data if the entity consists of external organisational units producing their own financial statements

The organisation does not prepare a cumulative report.



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5. Indication if the financial statement has been prepared with the assumption that the economic activity will be continued by the entity in the predictable future and if there are circumstances which may indicate to the threat to the continuation of the activity

The financial statement has been prepared with the assumption that the Foundation will continue its statutory activities, using for this purpose, assets owned as of 31 December 2016, and expected income from donations and grants in 2017. There are no circumstances that would indicate any threat to the continuity of the Foundation's operation in the coming years.

- 6. In the case of a financial statement produced for the period in which the merger was carried out, indication that it is a financial statement produced after the companies have been merged, and indication of the applied method of settlement of the merger (acquisition of shares, uniting of interests).

  n/a
- 7. Description of the applied principles (policies) of bookkeeping, including the methods of evaluation of assets and liabilities (including depreciation), determining the financial result and the method of producing the financial statement in the scope in which the law offers the entit, y the right of choice.

The bookkeeping was entrusted to Dominik Stacherski, who holds appropriate licence No. 8537/98, and conducts business activities in the field of bookkeeping services under the name Open Profit Drejling i Wspólnicy spółka jawna [Open Profit Dreijling and Partners General Partnership], at: 269 Strzeszyńska Street, Poznań. The company has its branch in Warsaw, at 12 Chodakowska Street, where the Foundation's accounting documents are recorded and stored.

The financial statement has been prepared on the basis of the accounting books kept in the financial year according to the documentation and in line with accepted accounting principles (policy) which determine:

- the financial year from 1 January to 31 December;
- corporate valuation rules applicable to assets and liabilities;
- principles of bookkeeping taking into account the provisions of the Accounting Act of 29 September 1994 as amended. The content of this report takes into account the legal status as of 31 December 2016.

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Assets and liabilities, reported in the balance sheet at year-end, are valued using the following methods of valuation, resulting from the accounting policies:

- short-term receivables in amounts due, in compliance with the prudence principle;
- short-term investments at face value;
- short-term liabilities in amounts due, in compliance with the prudence principle;
- statutory fund at face value;
- deferred income in the nominal value of subsidies received.

The financial result for the financial year includes all revenues and costs related to the revenues, in accordance with the accrual principles, matching of income and costs as well as the prudence principle.



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#### ADDITIONAL INFORMATION AND EXPLANATION

#### 1. ADDITIONAL INFORMATION ABOUT ASSETS

#### Fixed assets

1) a detailed scope of changes in value of groups of fixed assets, intangible assets and long-term investments, including the balance of these assets at the beginning of the financial year, increases and decreases as a result of: revaluation, acquisitions, expenditures, internal transfers and closing balance; and for depreciable assets - a similar representation of the balances and titles of changes in previous depreciation or amortisation.

## o Initial values

| Name of asset                             | 2015    | Increase | Decrease | 2016    |
|---|---------|----------|----------|---------|
| Intangible assets                         | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Tangible fixed assets                     | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Real estate                               | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Machinery and equipment of general purpos | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Means of transport                        | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Other fixed assets                        | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Total:                                    | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |

## Accumulated depreciation:

| Name of asset                            | 2015    | Increase | Decrease | 2016    |
|--|---------|----------|----------|---------|
| Intangible assets                        | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Tangible fixed assets                    | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Real estate                              | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Machinery and equipment of general purpo | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Means of transport                       | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Other fixed assets                       | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |
| Total:                                   | 0,00 zł | 0,00 zł  | 0,00 zł  | 0,00 zł |

2) the amount of valuation allowances, made during the financial year, on fixed assets held separately for long-term non-financial assets and long-term financial assets

None.





- 3) the amount of the costs of completed development works and the amount of goodwill, as well as an explanation of the period of their write-down, as defined in Article 33, section 3 and Article 44b, section 10 None.
- 4) the value of land used perpetually None.
- 5) the value of non-depreciated by the organisation, fixed assets used on the basis of rental contracts, tenancy agreements and other contracts, including leasing contracts

The Foundation subleases the premises in Warsaw, located at: 11a Aleja Szucha, office No. 21, the anual cost is 14,76 PLN (net price); in addition, it rents premises in Brussels, at 155 Rue de la Loi; the annual cost is an equivalent of 28,299.08 PLN.

6) the number and value of securities or rights held, including share certificates, convertible debt securities, warrants and options, with indication of the rights that they grant

None.

7) data on valuation allowances on receivables, with indication of the status at the beginning of the financial year, increases, utilisation, termination and the status at the end of the financial year

None.



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#### Current assets

#### Short-term receivables

| Specification   | 31.12.2015   | 31.12.2016    |
|---|--------------|---------------|
| Settlements with volunteers                                       | 7 847,07 zł  | 7 656,87 zł   |
| Settlements with suppliers and customers                          | 30 796,97 zł | 45 292,81 zł  |
| Overpaid civil law contracts, employment contracts and            |              |               |
| advance payment related to them (payrolls in 2017)                | 3 900,35 zł  | 7 187,14 zł   |
| Deposits paid   | 9 337,85 zł  | 9 203,22 zł   |
| Receivables claimed in court                                      | 40 686,00 zł | 30 386,00 zł  |
| Receivables from the state budget (unsettled downpayments to ZUS) | 0,00 zł      | 20 076,13 zł  |
| Other settlements with employees of Razem                         | 2,40 zł      | 957,38 zł     |
| Total   | 92 570,64 zł | 120 759,55 zł |

#### Short-term investments

| Specification                   | 31.12.2015  | 31.12.2016 |
|---------------------------------|-------------|------------|
| 1 Cash in hand                  | 3 931,02 zł | 92,88 zł   |
| 2 Cash at current bank accounts | 2 275,39 zł | 0,00 zł    |
| Total                           | 6 206,41 zł | 92,88 zł   |

#### 2. ADDITIONAL INFORMATION ABOUT LIABILITIES

8) data on the ownership structure of the share capital and the number and nominal value of the subscribed shares, including preference shares;

#### The Foundation's Equity

The Foundation's equity includes the statutory fund and the financial result for the financial year representing the excess of cost over income.

9) the status at the beginning of the financial year, increase and use, and final state of supplementary capital (fund), reserve capital and revaluation reserve(s), unless the entity prepares a statement of changes in equity;



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None.

10) Proposals on the way of distributing profit or covering loss for the financial year;

**The financial result** - the excess of the Foundation's costs over revenues, less income tax — **in the amount of PLN 116 528,36 (loss)** will be moved to the costs of 2017 (in accordance with art. 47 point 3a of the Accounting Act of 29 September, 1994 as amended).

11) data on the status of reserves according to the purpose of their establishment at the beginning of the financial year, increases, utilisation, termination and final status;

None.

- 12) division of long-term liabilities by balance sheet item with the repayment period, provided for by the agreement, remaining after balance sheet date:
  - a) up to 1 year,
  - b) more than 1 year to 3 years,
  - c) more than 3 years to 5 years,
  - d) more than 5 years;

There are no long-term liabilities.

#### Short-term liabilities

| Specification  | 2015-12-31    | 2016-12-31    |
|--|---------------|---------------|
| 1 Settlements with volunteers                                | 9 072,97 zł   | 9 310,30 zł   |
| 2 Settlements with suppliers                                 | 49 160,02 zł  | 65 805,44 zł  |
| 3 Settlements regarding the sublease of office space         | 21,62 zł      | 14,76 zł      |
| 4 Settlements regarding PIT-4                                | 9 739,00 zł   | 37 390,00 zł  |
| 5 Remuneration liabilities                                   | 4 194,69 zł   | 5 170,31 zł   |
| 6 Liabilities regarding ZUS (social insurance contributions) | 15 076,18 zł  | 73 363,68 zł  |
| 7 Liabilities regarding VAT on imported services             | 742,00 zł     | 0,00 zł       |
| 8 Other settlements with employees                           | 4 649,68 zł   | 36,81 zł      |
| 9 Other settlements  | 4 857,31 zł   | 1 134,66 zł   |
| 10 Settlements regarding CIT-8                               | 2 438,00 zł   | 1 827,00 zł   |
| 11 Loans   | 28 900,00 zł  | 29 062,46 zł  |
| Total  | 128 851,47 zł | 223 115,42 zł |

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13) the total amount of liabilities secured on the entity's assets with indication of the nature and form of such collateral;

Did not ocur.

14) a list of significant items of active and passive accruals and deferred income, including short-term accruals of costs that represent the difference between the value of the financial assets received and the obligation to pay for them;

#### Short-term accruals of costs

|    | Specification                                      | 31.12.2015 | 31.12.2016 |
|----|--|------------|------------|
| 1. | Insurance policies                                 | 844.70 PLN | 0.00PLN    |
| 2. | Internet domains                                   | 81.62PLN   | 0.00PLN    |
| 3. | Membership fees paid to the European Policy Centre | 670.22PLN  | 734.63PLN  |

#### Deferred income

Did not ocur.

15) in the case when an asset or liability is indicated in more than one balance sheet position, its link between these items; it applies, in particular, to the division of receivables and liabilities into a long-term part and a short-term part;

Did not ocur.

16) the total amount of contingent liabilities, including guarantees and sureties issued by the organisation, as well as promissory notes, not indicated in the balance sheet, with liabilities secured on the assets of the organisation and the nature and form of such collateral; information on contingent liabilities



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in the scope of pensions and similar benefits and such liabilities to affiliates or associates should be disclosed separately;

Did not ocur.

- 17) in the case when non-financial assets are measured at fair value:
  - a) significant assumptions used to determine fair value, in the case when the data used to determine this value are not derived from an active market,
  - b) for each category of non-financial asset the fair value disclosed in the balance sheet as well as the revaluation effects recognised as financial income or expense, respectively, or tansferred to the revaluation reserve (fund) during the reporting period,
  - c) a table of changes in revaluation reserve (fund) covering the state of the capital (fund) at the beginning and end of the reporting period and its increase and decrease during the financial year.

Did not ocur.

#### 3. INFORMATION REGARDING THE PROFIT ANS LOSS ACCOUNT

the type of the business (types of activity) and geographic area (geographic markets) of net revenues from the sale of goods and products, to the extent to which these types and markets are substantially different from one another, taking into account the rules governing the organisation of the sale of goods and services;



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## • Revenues from statutory activities

| Specification of the largest donors   | 31.12.2015                            | 31.12.2016                        |
|---|---------------------------------------|-----------------------------------|
| INSTITUTIONAL DONORS  | 580 970,89 zł                         | 512 835,16 zł                     |
| 1 Google Ireland Ltd (provision of Internet services)                       | 234 134,09 zł                         | 245 890,77 zł                     |
| 2 Silk Road Biuro Analiz i Informacji sp. z o.o.                            | 119 837,46 zł                         | 93 622,34 zł                      |
| 3 The Netherlands Organisation for Scientific Research                      | 0,00 zł                               | 74 934,67 zł                      |
| 4 Europaischer Austausch GmbH - European Exchange                           | 16 872,98 zł                          | 57 306,38 zł                      |
| 5 The Farm 51 Group S.A>  | 0,00 zł                               | 23 867,00 zł                      |
| 6 Fundacja Ternopilska  | 0,00 zł                               | 7 300,00 zł                       |
| 7 American Bar Association Chicago  | 0,00 zł                               | 2 855,92 zł                       |
| 8 Fundacja Zanim  | 0,00 zł                               | 1 980,00 zł                       |
| 9 The Atlantic Council USA  | 0,00 zł                               | 1 196,26 zł                       |
| 10 Associacao do Curso de Estudos Europeaus, Estudos Lusofonos e Relac      | 0,00 zł                               | 1 153,36 zł                       |
| 11 Conseil De L'Europe (rada Europy)  | 2 603,70 zł                           | 1 098,74 zł                       |
| 12 Fundusz Inicjatyw Lokalnych  | 3 524,00 zł                           | 1 047,00 zł                       |
| 13 Multibiuro   | 0,00 zł                               | 523,80 zł                         |
| 14 Bandcamp<br>15 Igoria Trade spółka akcyjna                               | 0,00 zł                               | 48,92 zł                          |
| 16 Zeolitec Sp. z o.o.  | 203 998,66 zł<br>13 500,00 zł         | 0,00 zł<br>0,00 zł                |
| 17 Miasto Stołeczne Warszawa  | 8 849,56 zł                           | 0,00 zł                           |
| 18 University of Cambridge Department of Slavonic Studies                   | 3 270,29 zł                           | 0,00 zł                           |
| 19 EUAM Ukraine (European Union Advisory Mission)                           | 2 111,78 zł                           | 0,00 zł                           |
| INDIVIDUAL DONORS:  | 322 733,76 zł                         | 331 863,78 zł                     |
| 1 Bartosz Kramek  | 45 277,59 zł                          | 122 566,44 zł                     |
| 2 Lyudmyla Kozlovska  | 89 899,38 zł                          | 99 527,94 zł                      |
| 3 Viktor Miroshnikov  | 15 375,00 zł                          | 54 331,00 zł                      |
| 4 Jakub Mościcki  | 0,00 zł                               | 20 650,00 zł                      |
| 5 Konrad Borowiec   | 0,00 zł                               | 19 400,00 zł                      |
| 6 Zhanar Kassymbekova   | 0,00 zł                               | 6 146,00 zł                       |
| 7 Aleksandr Malchevskiy   | 0,00 zł                               | 4 324,40 zł                       |
| 8 Ewa Mościcka  | 0,00 zł                               | 2 168,00 zł                       |
| 9 Rafał Matouszek   | 0,00 zł                               | 1 961,88 zł                       |
| 10 Rebecca Harms  | 0,00 zł                               | 788,12 zł                         |
| 11 Petro Kozlovskyy   | 115 306,80 zł                         | 0,00 zł                           |
| 12 Dmytro Iakushenko  | 330 350,00 zł                         | 0,00 zł                           |
| 13 Mateusz Kramek   | 7 500,00 zł                           | 0,00 zł                           |
| 14 Viktoriia Khukhra  | 6 000,00 zł                           | 0,00 zł                           |
| 15 Włodzimiera Kudła  | 5 542,55 zł                           | 0,00 zł                           |
| 16 Sergiey Kuzmienko  | 3 732,44 zł                           | 0,00 zł                           |
| 17 Anatolii Mazurets  | 2 100,00 zł                           | 0,00 zł                           |
| 18 Maciej Osiński   | 1 650,00 zł                           | 0,00 zł                           |
| OTHERS (not mentioned by name earlier; limited possibility of               | 240 112 64 -1                         | 1 070 10 -1                       |
| identification): 1 contributions and individual donations of a lesser value | <b>249 112,64 zł</b><br>156 228,35 zł | <b>1 070,18 zł</b><br>1 070,18 zł |
| 2 public collections (within the meaning of the Act on Public Collections)  | 92 884,29 zł                          | 0,00 zł                           |
| Paid statutory activity   | 92 884,29 2f<br><b>0,00 zł</b>        | 0,00 2f<br>11 263,02 zł           |
| 1 Medical project (study visits to Poland)                                  | 0,00 zł                               | 11 263,02 zł                      |
| Total income from statutory activities                                      | 1 152 817,29 zł                       | 857 032,14 zł                     |
| Town modifie from Sweeterly detration                                       | I 192 01/29 21                        | 037 032/17 21                     |



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In the above table, in the data for 2015, 21 largest donors (of approx. 900 donors - excluding donations collected in collection tins) were presented; at the same time, part of the data was grouped also due to the anonymity of numerous donors. In the case of institutional donors shown in the table, a threshold of donations indicated in the table was set at the level of PLN 2,000. In the case of individual donors shown in the table, a threshold of donations indicated in the table was set at the level of PLN 1,650. In 2016, 24 largest donors were presented.

In 2016, the Foundation didn't conduct public collections of funds (within the meaning of the Act on the principles of conducting public collections of 14 March 2014).

Until April 2016, the Warsaw City Office granted to the Foundation the right to use, free-of-charge, a building with an area of 1,301.54 square metres located at 63 Nowy Świat Street (for purposes related to the operation of the aid centre "Ukrainian World"). Additional revenue of the Foundation for 2016, estimated according to the market value of a free-of-charge rental, is PLN 416,492. 80 PLN.

The total amount of revenues from statutory activities obtained in the form of donations and adjusted upwards due to the free-of-charge rental, amounts to PLN 1,273,524.94PLN.

#### Revenues from business activity

| Specification            | 31.12.2015         |               |                |
|--------------------------|--------------------|---------------|----------------|
|                          | Inside the country | abroad        | TOTAL          |
| 1. Consulting services   | 0,00 PLN           | 0,00 PLN      | 0,00 PLN       |
| 2. Training services     | 50465.00 PLN       | 0,00 PLN      | 50465.00 PLN   |
| Total                    | 50465.00 PLN       | 0,00 PLN      | 50465.00 PLN   |
|                          |                    |               |                |
| Specification            |                    | 31.12.2016    |                |
|                          | Inside the country | abroad        | TOTAL          |
| 1. Consulting services - | 16 995.48 PLN      | 14 066.90 PLN | 31062,38 PLN   |
| 2.Training services      | 199 963.02 PLN     | 0,00 PLN      | 199 963.02 PLN |
| Total                    | 216 958.50 PLN     | 14 066.90 PLN | 231 025.40 PLN |



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## • Other operating income

| Specification   | 31.12.2015    | 31.12.2016  |
|---|---------------|-------------|
| 1 Minor rounding, adjustment of valuations                  | 569,58 zł     | 0,00 zł     |
| 2 Compensation for damage (broken display window)           | 870,36 zł     | 0,00 zł     |
| 3 Open Profit - charging with costs of interest from VAT    | 0,00 zł       | 1 340,00 zł |
| 4 Financial result for 2014/2015                            | 208 135,07 zł | 0,00 zł     |
| 5 Re-invoicing of costs (ink for the printer)               | 128,00 zł     | 0,00 zł     |
| 6 Reimbursement of costs of the proceedings (Andrzej Kaźmir | 0,00 zł       | 3 822,00 zł |
| Total   | 209 703,01 zł | 5 162,00 zł |

## • Financial income

| Specification                                   | 31.12.2015  | 31.12.2016  |
|---|-------------|-------------|
| 1 Interest on receivables (Andrzej Kaźmirowski) | 0,00 zł     | 344,79 zł   |
| 2 Positive realised foreign exchange gains      | 753,39 zł   | 1 606,43 zł |
| 3 Positive unrealised foreign exchange gains    | 493,80 zł   | 853,78 zł   |
| Total   | 1 247,19 zł | 2 805,00 zł |

## • The costs of implementation of the statutory tasks

| Specification  | 31.12.2015      | 31.12.2016      |
|--|-----------------|-----------------|
| 1 Office supplies, small office equipment  | 0,00 zł         | 1 958,50 zł     |
| 2 The costs of the media in the office (electricity, water)                            | 0,00 zł         | 0,00 zł         |
| 3 Translation services   | 87 428,82 zł    | 48 063,80 zł    |
| 4 Concerts (organising the Chopin concerts)  | 70 430,05 zł    | 0,00 zł         |
| 5 Other services (cleaning, transport, telecommunications,<br>bank charges, insurance) | 34 411,10 zł    | 8 439,58 zł     |
| 6 Internet services (Google)   | 234 134,09 zł   | 245 890,77 zł   |
| 7 Remuneration under employment contracts  | 90 048,54 zł    | 72 703,92 zł    |
| 8 Remuneration under civil law contracts   | 284 678,39 zł   | 316 816,15 zł   |
| 9 Social security contributions paid by Employer under employr                         | 18 078,98 zł    | 14 984,30 zł    |
| 10 Social security contributions paid by Employer under civil law                      | 40 465,13 zł    | 38 306,99 zł    |
| 11 Medical examination, safety training of employees                                   | 3 686,70 zł     | 140,00 zł       |
| 12 Business trips - flight tickets, train tickets                                      | 77 478,89 zł    | 73 020,03 zł    |
| 13 Business trips - hotels   | 28 687,84 zł    | 15 148,73 zł    |
| 14 Business trips - taxi services, local transport                                     | 9 769,47 zł     | 881,03 zł       |
| 15 Business trips - restaurants  | 9 465,38 zł     | 1 981,97 zł     |
| 16 Business trips - daily subsistence allowances                                       | 6 969,77 zł     | 5 013,72 zł     |
| 17 Business trips - other costs  | 1 922,95 zł     | 4,74 zł         |
| 18 Business trips - travel insurance   | 2 430,00 zł     | 0,00 zł         |
| 19 Representation  | 1 334,76 zł     | 0,00 zł         |
| 20 Scholarships  | 0,00 zł         | 2 550,00 zł     |
| 21 Grants allocated for cultural activities/exhibitions                                | 6 944,65 zł     | 0,00 zł         |
| 22 Taxes and fees  | 5 930,00 zł     | 9 119,04 zł     |
| 23 Humanitarian aid (for the needy in Ukraine and Poland)                              | 65 520,61 zł    | 10 971,00 zł    |
| 24 Donations for Hromadska Spilka "Fundatsyya Vidkrytyy                                | 218 728,35 zł   | 148 977,52 zł   |
| Total  | 1 298 544,47 zł | 1 014 971,79 zł |



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The above-mentioned business trip expenses relate to a number of trips both within the territory of Poland and to the following countries: Ukraine, Czech Republic, France, Belgium, Spain, Germany, Austria, Russia.

#### Administrative costs

| Specification  | 2015-12-31    | 2016-12-31    |
|--|---------------|---------------|
| 1 Consumption of materials and energy                              | 1 858,63 zł   | 1 599,54 zł   |
| 2 Postal and courier services                                      | 104,47 zł     | 748,20 zł     |
| 3 IT services (including support of Google)                        | 18 384,81 zł  | 22 554,21 zł  |
| 4 Telecommunication services                                       | 10 926,16 zł  | 4 669,91 zł   |
| 5 Accounting services  | 54 552,01 zł  | 44 147,16 zł  |
| 6 Bank charges   | 5 207,72 zł   | 11 772,91 zł  |
| 7 PR Support   | 17 367,48 zł  | 3 321,00 zł   |
| 8 Rental of the office in Brussels                                 | 35 762,14 zł  | 30 648,30 zł  |
| 9 Other services (including translation and personal data administ | 22 981,89 zł  | 16 883,91 zł  |
| 10 Taxes and fees, including VAT due                               | 7 268,95 zł   | 242,98 zł     |
| 11 Salaries - employment contracts                                 | 0,00 zł       | 0,00 zł       |
| 12 Social insurance and other contributions                        | 0,00 zł       | 0,00 zł       |
| 13 Other costs   | 165,57 zł     | 0,00 zł       |
| Total  | 174 579,83 zł | 136 588,12 zł |

## Other operating costs

| Specification                                   | 31.12.2015  | 31.12.2016   |
|---|-------------|--------------|
| 1 Costs of seizure by a bailiff                 | 0,00 zł     | 7 572,16 zł  |
| 2 Derecognition of differences and roundings    | 2 688,51 zł | 208,51 zł    |
| 3 The result of the previous year               | 0,00 zł     | 43 477,88 zł |
| 4 Membership fees of the European Policy Centre | 2 090,99 zł | 2 139,49 zł  |
| Total   | 4 779,50 zł | 53 398,04 zł |

#### Financial costs

| Specification  | 31.12.2015  | 31.12.2016  |
|--|-------------|-------------|
| 1 Interest on outstanding tax and social contributions | 846,23 zł   | 421,03 zł   |
| 2 Bank interest, for contractors                       | 10,08 zł    | 415,53 zł   |
| 3 Negative realised foreign exchange gains             | 3 448,79 zł | 3 937,64 zł |
| 4 Negative unrealised foreign exchange gains           | 3 070,10 zł | 900,75 zł   |
| Total  | 7 375,20 zł | 5 674,95 zł |

## • Structure of the profit and loss account

| Specifications                      | 2015            | 2016            |
|-------------------------------------|-----------------|-----------------|
| 1. Revenues                         | 1 441 964,12 zł | 1 096 024,54 zł |
| 2. Expenses                         | 1 485 279,00 zł | 1 210 632,90 zł |
| 3. Excess of revenues over expenses | - 43 314,88 zł  | - 114 608,36 zł |



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## 4. SETTLEMENT OF MAIN ITEMS DIFFERENTIATING INCOME TAX BASE FROM GROSS FINANCIAL RESULT

|    | Specification   | 2015         | 2016         |
|----|---|--------------|--------------|
|    | Revenues indicated in the profit and loss               |              |              |
| I  | account   | 1 441 964,12 | 1 096 024,54 |
| -  | The excess of revenues over expenses of the previous ye | 208 135,07   | -            |
| -  | Grants received in the previous year in the part        |              |              |
|    | concerning spending in the current year                 | -            | -            |
| -  | Grants received in the previous year in the part        |              |              |
|    | concerning spending in the following year               | -            | -            |
| -  | Non-tax revenues  | 493,80       | 853,78       |
| -  | Off-balance tax income - free-of-charge rental of the   |              |              |
|    | building located at 63 Nowy Świat Street                | 1 249 478,40 | 416 492,80   |
|    | Taxable income  | 2 482 813,65 | 1 511 663,56 |
| П  | Costs indicated in the profit and loss account          | 1 485 279,00 | 1 210 632,90 |
| -  | the excess of costs over revenues of the previous year  | -            | •            |
| -  | non-tax costs   | 5 245,80     | 12 873,77    |
| -  | paid interest and budgetary costs                       | 855,52       | 421,03       |
|    | Tax deductable expenses                                 | 1 479 177,68 | 1 197 338,10 |
| ш  | Income due to Corporate Income Tax                      | 1 003 635,97 | 314 325,46   |
| IV | Free of taxation revenues (income), including:          | 1 002 779,97 | 304 220,46   |
|    | Free revenues (income) (Art. 17, section 1, item 4)     | 1 002 779,97 | 304 220,46   |
| V  | Taxable income  | 856,00       | 10 105,00    |
| VI | Income tax  | 163,00       | 1 920,00     |

The Foundation is exempt from income tax from legal persons pursuant to Art. 17 of the Law on Income Tax From Legal Persons, item 1, paragraph 4 - in the part allocated for its statutory activities.

# 1. for the positions of the financial report, indicated in foreign currency — the exchange rates used for their valuation

For the balance sheet valuation, NBP mid-rates in tab. 252/A/NBP2016 of 30 December 2016, were used.

| UAH | 0.1542 |
|-----|--------|
| NOK | 0.4868 |
| CNY | 0.6015 |
| SEK | 0.4619 |



| TRY | 1.1867 |
|-----|--------|
| CZK | 0.1637 |
| USD | 4.1793 |
| EUR | 4.4240 |
| RUB | 0.0680 |
| CAD | 3.0995 |
| GBP | 5.1445 |
| HRK | 0.5853 |

2. explanation of the structure of cash used in the cash flow statement, and in the case where the cash flow statement is prepared using the direct method, the reconciliation of net cash flows from operating activities drawn up using the indirect method should be presented; in the case of differences between changes in the balance of certain positions in the balance sheet and changes in the same positions disclosed in the cash flow statement, the reasons for the differences should be explained.

The Foundation is not obliged to draw up a cash flow statement.

#### 5. ADDITIONAL INFORMATION AND EXPLANATION

• Average annual employment on the basis of employment contracts in the fiscal year amounted to:

In 2015 – 2,92

In 2016 – 1,50

The Foundation employed staff in the following positions: Project Coordinator for the East and Project Coordinator.

The gross amount of salaries under employmnent contracts was:

In 2015 - PLN 90,048.54

In 2016 – PLN 72,703.92

• Employment on the basis of civil law contracts in the fiscal year was as follows:

In 2015 – 46 contracts, 14 contractors / performers

In 2016 – 14 contracts, 14 contractors / performers



## Fundacja Otwarty Dialog

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The gross amount of remunerations under civil law contracts was:

In 2015 - PLN 284,678.39

In 2016 – PLN 316,816.15

- Neither Members of the Board nor Members of the Management Board received any remuneration for their functions.
- The Foundation did not grant any warranties, guarantees; it has no contingent liabilities.
- There are no agreements not included in the balance sheet.
- The Foundation did not grant any loans or benefits to persons who are members of the governing bodies.
- The Foundation did not pay or is to pay the due remuneration of the statutory auditor or the entity authorised to audit the financial statements for the financial year.
- After the balance sheet date, there were no significant events not included in the financial statement.
- The accounting policy hasn't changed.
- The organisation does not conduct a joint venture within the meaning of the Accounting Act.
- The organisation is not required to prepare a consolidated statement.
- In the financial year 2016, no adjustments were made to previous years.
- In order to maintain the comparability of data, the Foundation prepared an additional Profit and Loss Account in the version, analogous to the Financial Statement for 2015.

| Ludwik Kalanda                                 |
|--|
| Lyudmyla Kozlovska<br>(President of the Board) |
|  |

#### **Balance Sheet as of 31 December 2016**

The balance sheet prepared in accordance with Art. 45 and Annex 4 of the Accounting Act of 29 September 1994, as amended

| Line | Assets  | Status     | s as of    | Line | Liabilities   |             | s as of      |
|------|---|------------|------------|------|---|-------------|--------------|
| 1    | 2   | 31.12.2015 | 2016-12-31 | 1    | 2   | 31.12.2015  | 2016-12-31   |
| Α    | Fixed assets  | -          | -          | Α    | Equity capital  | - 28 477,88 | - 101 528,36 |
| I    | Intangible assets   | -          | -          | I    | Share capital   | 15 000,00   | 15 000,00    |
| 1    | Finished research and development costs                       | -          | -          | II   | Capital reserve, including:   | -           | -            |
| 2    | Goodwill  | -          | -          | 1    | the excess of the sales alue over nominal value                             | -           | -            |
| 3    | Other intangible assets                                       | -          | -          | III  | Capital from revaluation, including:  | -           | -            |
| 4    | Advance payments for intangible assets                        | -          | -          | 1    | the result of an update of fair value                                       | -           | -            |
| II   | Tangible fixed assets   | -          | -          | IV   | Other reserve capital, including:   | -           | -            |
| 1    | Fixed assets  | -          | -          | 1    | those established in accordance with the agreement (Charter) of the company | -           | -            |
|      | Land (including perpetual usufruct right to land)             | -          | -          |      | for own stocks (shares)   | -           | -            |
|      | Buildings, premises and civil engineering facilities          | _          | _          |      | Profit (loss) from previous years   | -           | -            |
| C    | Technical devices and machinery                               | -          | -          |      | Net profit (loss)   | - 43 477,88 | - 116 528,36 |
| d    | Means of transport  | -          | -          | VII  | Net profit deductions in the financial year (negative value)                | -           | -            |
| е    | Other fixed assets  | -          | -          |      |   |             |              |
| 2    | Fixed assets under construction                               | -          | -          |      |   |             |              |
| 3    | Advance payments for fixed assets under construction          | -          | -          |      |   |             |              |
| III  | Long-term receivables   | -          | -          |      |   |             |              |
|      | From related entities   | -          | -          |      |   |             |              |
|      | From other entities where the organisation has equity         |            |            |      |   |             |              |
| 2    | interest  | -          | -          |      |   |             |              |
| 3    | From other entities   |            |            |      |   |             |              |
|      | Long-term investments   | -          | -          |      |   |             |              |
|      | Real estate   | -          | -          |      |   |             |              |
|      | Intangible assets   | -          | -          |      |   |             |              |
|      | Long-term financial assets                                    | -          | -          |      |   |             |              |
|      | in related entities:  | -          | -          |      |   |             |              |
| -    | stocks or shares  | -          | -          |      |   |             |              |
| -    | Other securities  | -          | -          |      |   |             |              |
| -    | granted loans   | -          | -          |      |   |             |              |
| -    | other long-term assets  | -          | -          |      |   |             |              |
|      | in related entities wherethe organisation has equity interest | -          | -          |      |   |             |              |
| -    | stocks or shares  | _          | -          |      |   |             |              |
| -    | Other securities  | _          | _          |      |   |             |              |
|      | granted loans   | _          | -          |      |   |             |              |
| -    | other long-term financial assets                              | _          | _          |      |   |             |              |
|      | in other entities:  | _          | _          |      |   |             |              |
| -    | stocks or shares  | _          |            |      |   |             |              |
| -    | Other securities  |            | -          |      |   |             |              |
|      | granted loans   | -          | -          |      |   |             |              |
| -    | other long-term financial assets                              | -          | -          |      |   |             |              |
| 4    | other long-term invalidat assets                              | -          | -          |      |   |             |              |
|      | Long-term accruals and deferred income                        |            | -          |      |   |             |              |
| 1    | Assets due to deferred income tax                             | -          | -          |      |   |             |              |
| 2    | other accruals and deferred income                            | -          |            |      |   |             |              |
|      | other accidate and deferred income                            | -          | -          |      |   |             |              |

| Line   | Assets  | Status     | as of      | Line   | Liabilities   | Status as  | s of         |
|--------|---|------------|------------|--------|---|------------|--------------|
| 1      | 2   | 31.12.2015 | 31.12.2016 | 1      | 2   | 31.12.2015 | 31,12,2016   |
| В      | Current assets  | 100 373,59 | 121 587,06 | В      | Liabilities and reserves for liabilities              | 128 851,47 | 223 115,42   |
| I      | Reserves  | -          | -          | _      | Reserves for liabilities                              | -          | -            |
| 1      | Materials   | -          | -          | 1      | Reserves due to deferred income tax                   | -          | -            |
| 2      | Semi-finished products and works in progress                    | -          | -          | 2      | Reserves for retirement and similar benefits          | -          | -            |
| 3      | Finished products   | -          | -          | а      | long-term   | -          | -            |
| 4      | Goods   | -          | -          | b      | short-term Short-term                                 | -          | -            |
| 5      | Advance payments for deliveries                                 | -          | -          | 3      | Other reserves  | -          | -            |
| II     | Short-term receivables  | 92 570,64  | 120 759,55 | а      | long-term   | -          | -            |
| 1      | Receivables from related entities                               | -          | -          | b      | short-term  | -          | -            |
| а      | due to deliveries and services, with maturity date:             | -          | -          | II     | Long-term liabilities                                 | -          | -            |
| -      | up to 12 months   | -          | -          | 1      | to related entities                                   | -          | -            |
| -      | over 12 months  | -          | -          | 2      | to other entities where it has equity interest        | -          | -            |
| b      | others  | -          |            |        | to other entities                                     | -          |              |
| 2      | Receivables from other entities where it has equity interest    | -          | -          | а      | Credits and loans                                     | -          | -            |
| а      | due to deliveries and services, with maturity date:             | -          |            | b      | due to the isssuance of debts ecurities               | -          | -            |
| -      | up to 12 months   | -          |            | С      | Other financial liabilities                           | -          | -            |
| -      | over 12 months  |            |            | d      | liabilities on bills of exchange                      |            |              |
| b      | others  | -          |            | е      | Others  | -          | -            |
| 3      | Receivables from other entities                                 | 92 570,64  | 120 759,55 | III    | Short-term liabilities                                | 128 851,47 | 223 115,42   |
| а      | due to deliveries and services, with maturity date:             | -          | -          |        | to related entities                                   | 33 778,93  | 30 049,42    |
| -      | up to 12 months   | -          | -          |        | due to deliveries and services, with maturity date:   | 21,62      | 14,76        |
| -      | over 12 months  | -          | -          | -      | up to 12 months                                       | 21,62      | 14,76        |
| b      | due to taxes, subsidies, customs duties, social and health care | -          | 20 076,13  |        | more than 12 months                                   | -          | -<br>-       |
|        | insurance   | E4 004 04  | 70 007 40  | -      | Other   | 22.757.24  | 20.024.00    |
| С      | others  | 51 884,64  | 70 297,42  |        | Others  | 33 757,31  | 30 034,66    |
| d      | claimed at court  | 40 686,00  | 30 386,00  |        | to other entities where it has equity interest        | -          | -            |
| III    | Short-term investments  | 6 206,41   | 92,88      | a<br>- | 0   | -          | -            |
| 1      | Short term financial assets                                     | 6 206,41   | 92,88      |        | 0   |            | -            |
| а<br>- | in related entities   | -          | -          |        | 0   | -          |              |
|        | stocks or shares  | -          | -          |        | 5   | -          | -            |
| -      | other securities  | -          | -          |        | to other entities                                     | 95 072,54  | 193 066,00   |
| -      | loans granted   | -          | -          | a      | Credits and loans                                     | -          | -            |
| -      | other short-term financial assets                               | -          | -          |        | due to the issuance of debts securities               | -          | -            |
| b      | in related entities   | -          | -          |        | Other financial liabilities                           | -          | -            |
| -      | stocks or shares  | -          | -          | d      | due to deliveries and services, with maturity date:   | 49 160,02  | 65 805,44    |
| -      | other securities  | -          | -          | -      | up to 12 months over 12 months                        | 49 160,02  | 65 805,44    |
| -      | loans granted   |            | -          |        |   | -          | <del>-</del> |
| -      | other short-term financial assets                               | 6 206 44   | - 02.00    | e      | Advance payments received for deliveries              | -          | -            |
| С      | cash and cash equivalents                                       | 6 206,41   | 92,88      | ī      | liabilities on bills of exchange                      | -          | -            |
| -      | cash in hand and at bank  | 6 206,41   | 92,88      | g      | due to taxes,customs duties, insurance and other fees | 27 995,18  | 112 580,68   |
| -      | other cash  | -          | -          | h      | due to salaries                                       | 4 194,69   | 5 170,31     |
| -      | other cash equivalents  | -          | -          | i      | others  | 13 722,65  | 9 509,57     |
| 2      | Other short-term investments                                    | -          | -          | 4      | Special funds   | -          | -            |
| IV     | Short-term deferred income                                      | 1 596,54   | 734,63     | IV     | Accruals  | -          | -            |
| С      | Payments due for basic capital                                  | -          | -          | 1      | Negative goodwill                                     | -          | -            |
| D      | Own stocks (shares).  | -          |            | 2      | Other accrued expenses                                | -          | -            |
|        | ,   | -          | -          | а      | long-term   | -          | -            |
|        |   |            | •          | b      | short-term  | -          | -            |
|        | Balance sheet total   | 100 373,59 | 121 587,06 |        | Balance sheet total                                   | 100 373,59 | 121 587,06   |

Warsaw, 31 March, 2017

Signatures:

Dominik Stacherski (person responsible for bookkeeping)

Lyudmyla Kozlovska (President of the Board)

#### PROFIT AND LOSS STATEMENT FOR THE PERIOD BETWEEN 1 JANUARY 2016 - 31 DECEMBER 2016

The balance sheet prepared in accordance with Art. 45 and Annex 4 of the Accounting Act of 29 September 1994, as amended

| 1       | 2   | 01.01.2015-31.12.2015                            | 01.01.2016-31.12.2016 |
|---------|---|--|-----------------------|
| Δ       | Net revenues from sales and equated with them                 | 1 231 013,92                                     | 1 088 057,54          |
| ī       | Net revenues from the sales of products (including the        | 1 231 013,92                                     | 1 088 057,54          |
| II      | Change in the status of products (increase - positive         | -  | -                     |
| III     | The cost of producing products for one's own needs            | -  | =                     |
| IV      | Net revenues from the sale of goods and materials             | -  | -                     |
| ٧       | including from related entities                               | -  | -                     |
| В       | Operating expenses  | 1 473 124,30                                     | 1 151 559,91          |
| I       | Depreciation  | -  | -                     |
| II      | Use of materials and energy                                   | 8 803,28   | 3 558,04              |
| III     | External services   | 591 690,74                                       | 437 139,75            |
| IV      | Taxes and fees  | 13 198,95  | 9 362,02              |
| V       | including excise duty   | -  | -                     |
| VI      | Salaries  | 374 726,93                                       | 389 520,07            |
| VII     | Social security and other benefits                            | 62 385,81  | 54 431,29             |
| VIII    | including pension insurance                                   | -  | 25 371,24             |
| IX      | Other costs by type   | 422 318,59                                       | 258 548,74            |
| Χ       | Value of goods and materials sold                             | -  | -                     |
| С       | Profit (loss) on sales (A-B)                                  | 242 110,38                                       | 63 502,37             |
| D       | Other operating income  | 209 703,01                                       | 5 162,00              |
| I       | Profit from disposal of non-financial fixed assets            | -  | -                     |
| II      | Subsidies   | -  | -                     |
| III     | Revaluation of non-financial assets                           | -  | =                     |
| IV      | Other operating income  | 209 703,01                                       | 5 162,00              |
| E       | Other operating costs   | 4 779,50   | 53 398,04             |
| 1       | Loss due to the use of non-fixed fixed assets                 | -  | -                     |
| II      | Revaluation of non-financial assets                           | -  | -                     |
| III     | Other operating costs   | 4 779,50   | 53 398,04             |
| F       | Profit (loss) on operating activities (C + D-E)               | - 37186,87 -                                     | 111738,41             |
| G       | Financial income  | 1 247,19   | 2 805,00              |
| I       | Dividends and profit share                                    | - +  | <del>-</del>          |
| 1       | to related entities, including those                          | - +  | <del>-</del>          |
| 1       | in which the entity has capital commitment                    | - +  | -                     |
| 2       | to related entities, including those                          | -  | -                     |
| 1       | in which the entity has capital commitment                    | -  | - 244.70              |
| II      | Interest, including:  |  | 344,79<br>-           |
| III     | from related entities   |  | -                     |
| IV<br>V | Profit from the disposal of financial assets, including:      | -  | <del>-</del>          |
| V       | including in related entities Revaluation of financial assets | - +  | -                     |
| VII     | Others  | 1 247,19   | 2 460,21              |
|         |   | 7 375,20   |                       |
| H<br>T  | Financial costs Interest                                      | 856,31   | 5 674,95<br>836,56    |
| II      |   | - 830,31   | -                     |
| III     | including for related entities Strata ze zbycia inwestycji    |  | <del>-</del>          |
| IV      | including in related entities                                 | <u> </u>   |                       |
| V       | Revaluation of financial assets                               | <del>                                     </del> |                       |
| VI      | Others  | 6 518,89   | 4 838,39              |
| ī       | Gross profit (loss) (F+G-H)                                   | 43 314,88  | 114 608,36            |
| J       | Income tax  | 163,00   | 1 920,00              |
| K       | Other applicable decreases in profit (increase of loss)       | -  |                       |
| i`      | Net profit (loss) (I-J-K)                                     | 43 477,88  | 116 528,36            |
|         | 1.100 p. 0.10 (1000) (1.0.10)                                 | 15 177,00  | 110 520,50            |

| Warsaw, 31 March 2017.                   |                          |
|--|--------------------------|
|  |                          |
| Dominik Stacherski                       | Lyudmyla Kozlovska       |
| (person responsible for the bookkeeping) | (President of the Board) |

#### PROFIT AND LOSS ACCOUNT for the period of 1 January 2016 - 31 December 2016

The profit and loss account prepared according to the template presented in the Financial Report for 2015

| 1    | 2  | 01.01.2015-31.12.2015 | 01.01.2016-31.12.2016 |
|------|--|-----------------------|-----------------------|
| Α    | Revenues:  | 123 013,92            | 1 088 057,54          |
| 1    | Net revenue from services, goods and materials, including:                     | 50 465,00             | 231 025,40            |
|      | from related entities  | -                     | -                     |
|      |  |                       |                       |
| I    | Net revenue from sales of services   | 50 465,00             | 231 025,40            |
| II   | Net revenue from sales of goods and materials                                  | -                     | -                     |
| 2    | Revenue from the statutory activities  | 1 180 542,92          | 857 032,14            |
| l    | Gross contributions under the Charter  | -                     | -                     |
| Ш    | Other revenue under the Charter  | 1 180 548,92          | 5 857 032,14          |
| В    | Costs  | 1 298 544,47          | 1 014 971,79          |
| 1    | Costs of services, goods and materials, including:                             | -                     | -                     |
|      | - to related entities  | -                     | -                     |
| 1    | Cost of providing the services sold  | -                     | -                     |
| ll l | The value of sold goods and materials  | _                     |                       |
| 2    | The costs of implementation of statutory tasks                                 | 1 298 544,47          | 1 014 971,79          |
|      | Financial result of the activities (positive or negative                       | 1 200 044,47          | 1 014 01 1,10         |
| С    | result) (A-B)  | 67 530,55             | 73 085,75             |
| 1    | Gross profit (loss) on sales   | 50 465,00             | 231 025,40            |
| •    | Financial result of the statutory activities (positive or negative             | 30 100,00             | 20: 020,:0            |
| 2    | result)  | 117 995,55            | 157 939,65            |
| D    | Administrative costs   | 174 579,83            | 136 588,12            |
| 1    | Consumption of materials and energy  | 1 858,63              | 1 599,54              |
| 2    | Outsourced services  | 165 286,68            | 134 745,60            |
| 3    | Taxes and fees   | 7 268,95              | 242,98                |
| 4    | Salaries, social security contributions and other fees                         | 155,00                | -                     |
| 5    | Depreciation   | -                     | -                     |
| 6    | Others   | 10,57                 | -                     |
|      |  | ,                     | 5 162,00              |
| E    | Other revenue (not listed in items A and G)                                    | 209 703,01            |                       |
| F    | Other costs (not listed in items B, D and H)                                   | 4 779,50              | 53 398,04             |
| G    | Financial income   | 1 247,19              | 2 805,00              |
| Н    | Financial costs  | 7 375,20              | 5 674,95              |
|      | Gross financial result on total activity (positive or                          |                       |                       |
| ı    | negative result) (C-D+E-F+G-H)   | 43 314,88             | 114 608,36            |
| J    | Extraordinary gains and losses   | -                     | -                     |
| ı    | Extraordinary gains - positive value   | -                     | -                     |
| Ш    | Extraordinary losses - negative value  | -                     | -                     |
| K    | Total Financial result (I+J)   | - 43 314,88 -         | 114 608,36            |
| L.   | Income tax   | 163,00                | 1 920,00              |
| Ł.   | Net financial result   | - 43 477,88 -         | 116 528,36            |
|      | The difference increasing the costs of the following year (negative value)     | - 43 477,88 -         | 116 528,36            |
| ll   | The difference in increasing the income of the following year (positive value) | - +3 +11,00 -         |                       |

Warsaw, 31 March, 2017 Signatures:

Dominik Stacherski (person responsible for the bookkeeping)

Lyudmyla Kozlovska (President of the Board)